



MODULES SALES PRICES - NOVEMBER 2016 (PH-series, regular productions)

PHOTON SOLAR Energy GmbH, Niermansweg 11-15, 40699 Erkrath, Germany - www.photon-solar.eu - email: info@photon-solar.de

STANDARD - series (Top-Seller):		from 1 pallet	pcs price	from 6 pallets	pcs price	20' container	pcs price	40' container	pcs price
(for all markets: EU and NON-EU)		(26 modules)		(156 modules)		(364 modules)		(728 modules)	
PH-260P-60	260Wp Poly	€0.53/W	137.8	€ 0.50/W	€ 130.00	€ 0.49/w	€ 127.40	€ 0.48/W	€ 120.00
PH-265P-60	265Wp Poly	€0.55/W	145.75	€ 0.52/W	€ 137.80	€ 0.51/W	€ 135.15	€ 0.50/W	€ 132.50
<i>Pick up prices from warehouse NRW, Germany, EXW Erkrath, prices from 26 pcs order quantity, smaller quantities with additional charge upon request.</i>									

INTERNATIONAL - series:						HQ container	pcs price	MW	pcs price
(Module type for NON-EU countries only)						(840 modules)		(4000 modules)	
PH-250P-60 PREMIUM Int.	250Wp Poly					€ 0.43/W	€ 107.50	€ 0.42/W	€ 105.00
PH-260P-60 PREMIUM Int.	250Wp Poly					€ 0.44/W	€ 114.40	€ 0.43/W	€ 111.80
<i>CIF prices incl. delivery to international sea port (NON-EU), minimum order quantity: 840 modules (HQ container)</i>									

 MADE IN GERMANY -series:		from 25 pcs	pcs price						
PH-250P-60 DE (EUR.1)	250Wp Poly	€0.68/W	€ 170.00						
PH-260P-60 DE (EUR.1)	260Wp Poly	€0.69/W	€ 179.40						
PH-270P-60 DE	270Wp Poly	€0.85/W	€ 229.50						
PH-280M-60 DE	280Wp Mono	€0.81/W	€ 226.80						
PH-290M-60 DE	290Wp Mono	€0.82/W	€ 237.80						
PH-280M-60 DE Full Black	280Wp Mono	€0.83/W	€ 232.40						
PH-290M-60 DE Full Black	290Wp Mono	€0.84/W	€ 243.60						
<i>Pick up prices from warehouse SAXONY, Germany, EXW Dresden, prices from 25 pcs order quantity, smaller quantities with additional charge upon request.</i>									

 MADE IN EU - series:						from 14 pallets	pcs price	40' container	pcs price
						(350 modules)		(700 modules)	
PH-250P-60 EU (EUR.1)	250Wp Poly					€ 0.53/w	€ 132.,50	€ 0.52/W	€ 130.00
PH-260P-60 EU (EUR.1)	260Wp Poly					€ 0.54/W	€ 140.40	€ 0.53/W	€ 137.80
<i>Pick up prices from warehouse NRW, Germany, EXW Erkrath, minimum order quantity 350 pcs (14 pallets = 20' Container)</i>									

HIGH POWER - series:		10-54 modules	pcs price	55-108 modules	pcs price	from 109 modules	pcs price		
PH-300M-60	300Wp Mono	€ 0.80/W	€ 240.00	€ 0.77/W	€ 230.00	€ 0.74/W	€ 220.00		
<i>Pick up prices from warehouse NRW, Germany, EXW Ratingen, prices from 10 pcs order quantity, smaller quantities with additional charge upon request.</i>									

Availability and delivery times upon request, Net prices (+19% VAT) valid for-day (today), subject to our Conditions of Sale (AGB).

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